**Associate Director of Practice Development (schools)**

**PRICE Training is seeking to recruit a highly motivated, experienced, and skilled individual to join the senior leadership team.**

The company, [www.pricetraining.co.uk](http://www.pricetraining.co.uk) is a successful and thriving organisation, supporting a range of school settings to respond safely and positively to behaviours of concern and behaviours that challenge.

Providing training and support to mainstream schools, academies, SEMH and residential provisions, PRICE Training delivers certified training that equips teaching staff with the knowledge, skills, and confidence to safely respond to situations where the behaviour of individuals (or groups) is adversely impacting on the opportunity to learn.

Established in 1994, PRICE Training has developed an approach underpinned by Trauma-Informed Perceptive Practice and Positive Behaviour Support that helps schools to develop their primary and secondary strategy responses to disruptive behaviour. PRICE Training is also recognised as the market leader in equipping staff teams with a number of non-harmful physical holding techniques to bring violent situations to a safe conclusion.

Never more have schools needed support in responding to disruptive and challenging behaviours; two years into a global pandemic and children and families continue to struggle to adapt to the emotional and physical demands caused by changes in lifestyle and freedoms.  Consequently, schools have experienced an incredibly challenging time, working tirelessly to keep schools open and provide a positive learning environment for their pupils.

From a trauma informed perspective, PRICE Training recognizes that positive relationships within the schools play an important part of the healing process as well helping build resilience, confidence, and happiness in all pupils.

The key responsibilities of this exciting new role are:

* Lead on all education related training activity including delivering training from time to time
* Recruit and manage a group of trainers to deliver training to schools, making resource decisions in the best interests of the business
* Build upon the existing course content and materials to further enhance the training offered to education settings, as well as develop new, exciting, and innovative products and services that will support specialist schools (eg SEMH, ADD, ASD, SpLD)
* Collaborate with colleagues both internally and externally in order to establish and maintain an evidence-based approach to training and consultancy
* Join networks, attend conferences or other activities that support the development of PRICE Training and promote the brand
* Lead on the marketing strategy of PRICE Training within the education sector, producing relevant media content to engage schools, headteachers and teaching staff
* Generate new leads and deliver presentations (and demonstrations) to new customers
* Build and maintain relationships with existing partners as part of PRICE Trainings commitment to ongoing support
* Initiate and contribute to existing collaborative projects (including those with lived experience)
* Promote the PRICE Training commitment to restraint reduction

The successful candidate:

* Hold a professional teaching qualification and have a minimum 5 years teaching experience
* Will have a proven track record of leadership within schools and of delivering training
* Will have substantial experience of supporting pupils who present challenging behaviour
* Have a passion and drive to help others make a positive difference in young people’s lives
* Have a good understanding and experience of physical intervention / restraint within school settings
* Be able to work creatively on high level company strategy and development for schools
* Strong collaboration skills and project management experience
* Experience / ability to undertake public speaking
* Be well organised and has excellent communication and relationship building skills
* Have a full UK Driving Licence & willing to travel to various locations across the UK including overnight stays

Salary and package:

* £50,000 - £65,000 pa – negotiable depending on experience
* 5% company pension contribution
* Private health care
* Annual bonus (based on company performance)
* Company car and fuel card
* Mobile phone and laptop
* Hybrid working
* Flexible start date

Why work for PRICE Training:

**Values**: PRICE Training strives to create an inclusive work environment that embraces and promotes diversity, having created a place of work that is stimulating, full of opportunity where everyone is valued.

**Teamwork**: We are a down to earth like-minded group, working to the highest professional standards, promoting a supportive culture both professionally and personally. PRICE Training encourages a creative and innovative approach to work, where everyone’s ideas and opinions are valued.

**Support**: Become part of a friendly culture that offers support to each other both professionally and personally. We all have times in our life where things get tricky or tough and PRICE Training pride themselves on being there when you need them.

**Opportunity**: We are a fast-growing company that recognises that our future successes will come from new talent joining us and driving the organisation forward. We encourage individuals to pursue further training opportunities in order to enhance performance as well as encouraging those who are ambitious to take on new projects and responsibilities.

**The recruitment process for this role is being managed by Vision for Education. To apply, please send a current CV and covering letter to** [**daniel.bazeley@visionforeducation.co.uk**](mailto:daniel.bazeley@visionforeducation.co.uk) **or call 0161 470 2291 to discuss the role in confidence.**

*Vision for Education are committed to Safeguarding and the successful candidate must undertake an enhanced DBS check and vetting process.*